



Short Sales and Foreclosure Resource

NEW NAR CERTIFICATION

The only training and certification program for short sales and foreclosures recognized and endorsed by the National Association of Realtors® (NAR).

To help Realtors® meet the needs of homebuyers and sellers who need these services, NAR has launched a new Short Sales and Foreclosure Resource (SFR) designation.

The SFR designation is offered by the Real Estate Buyer's Agent Council (REBAC) of NAR. The program includes training on how to manage short sale, foreclosure, and real estate owned (REO) transactions, and provides resources to help Realtors® stay current on national and state-specific information as the market for these distressed properties evolves. **To earn the certification, Realtors® must complete a one-day (8 hour) education program as well as three one-hour webinars.**

The *Short Sales and Foreclosure: What Real Estate Professionals Need to Know* course will be available through the Weichert Real Estate School as a one-day course on the following dates:

- **Monday, Feb. 8, in Morris Plains, Hoboken and Ocean**
- **Friday, Feb. 19, in Phillipsburg**
- **Thursday, Feb. 25, in Wayne, West Windsor/Princeton and Brick**
- **Monday, Mar. 15, in Morris Plains, Ocean and Cherry Hill**

The course can also be completed in two evening sessions on the following dates:

- **Monday, Feb. 22, and Wednesday, Feb. 24, in Bridgewater**
- **Tuesday, Mar. 9, and Thursday, Mar. 11, in Morris Plains**

Course fee reduced from \$150 to \$75 through 3/31/2010
Webinar and application fees of \$175 waived though 3/31/2010
No ongoing dues required to maintain certification
May also be used as an elective toward the ABR certification

For more information or to enroll and reserve a seat, call the school at 800.544.3000, 973.359.8379 or click www.SchoolsofRealEstate.com.